



**MEDTECH CONFERENCE 2021**

**Minneapolis**

# **QUEBEC DELEGATION DIRECTORY**

**Incontournable Québec!**





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**BIOTWIN<sup>®</sup>**  
ARTIFICIAL INTELLIGENCE FOR HEALTH

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**BIO TWIN**  
**BIOTWIN.AI**



BioTwin harnesses AI, biomarkers and biometrics to create a virtual human copy. These digital twins allow early detection & prediction of diseases and innumerable simulations. Through an “app-store” platform, this technology is revolutionising the wellness & healthcare fields by making personalised medicine a reality.



**BML TECHNOLOGY**  
**BMLHEALTH.COM**

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BML Technology is a tech services firm specializing in medical device, consumer wearables, and digital health. We drive the mainstream adoption of digital technology in healthcare. We believe emerging digital health technology is the future of healthcare. There is no substitute for safety and efficacy, and we believe there is a hybrid solution for every medical problem; one that benefits from the amazing possibilities offered by digital health technology, and the necessary high expectations demanded of all health solutions. We are currently working backstage with some of the most exciting digital health organizations in the world.



**B-TEMIA**  
**B-TEMIA.COM**

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**David Quitman**  
**COO**

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Founded in 2010 in Canada, B-Temia is a private medical device manufacturer focusing on R&D, design and manufacturing of proprietary owned and private-labeled wearable orthosis for human mobility. In 2019, B-Temia launched Keeogo™ an artificially intelligence motorized orthosis to help people suffering from mobility disorders or diseases. B-Temia fulfills the promise of mobility for all, with practical, human-centric and cost-effective robotic solutions, for a better health and sustainable involvement in community. Over the last decade, B-Temia is pushing the boundaries of biomechatronic technology towards a new era called “Dermoskeletonics”, combining all elements of robotics, biomechanics, and artificial Intelligence





**CRYOS**  
**CRYOS.COM**

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Driven by innovation since 1994, it is through a human, stimulating and postural well-being approach that we help healthcare professionals and their patients to move forward! We are powered by the latest 3D technologies (3D printed orthotics, 3D scanning technology, body imaging system).

We are currently expanding in the US. We are looking for distributors and/or users of our technologies.



**CTS SANTÉ**  
**CTSSANTE.COM**

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Specialized in innovative healthcare technology and digital health solutions, CTS is an **à la carte growth accelerator** who responds to the particular challenges and needs of each startup. **With CTS behind you**, you'll get **strategic coaching** to secure financing, effective commercialization tools that will help you succeed across Canada and internationally, and an introduction to our dynamic ecosystem of key medical and business players.

We provide a uniquely customized approach that is tailored to each of the companies we support. CTS is here to help you use effective strategies and leverage our vast network of key industry players to secure financing and propel your Startup to new heights!



## DISTRICT 3 INNOVATION CENTER

[DISTRICT3.CO](http://DISTRICT3.CO)

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Hosted by Concordia University, District 3 is a welcoming and vibrant community of entrepreneurs, and one of the strongest and most diverse innovation hubs in Montreal. We bring together key players from corporations, government, research, and academia to ensure every innovator and entrepreneur has access to the resources they need to move from idea to impact with confidence.

We offer 4 main services for entrepreneurs:

1. **Knowledge** (participate in specialized workshops and get access to our curated content to learn frameworks and expand your skills)
2. **Coaching** (get paired with an experienced coach to help guide you and reach your targets)
3. **Community** (build life-long relationships and learn from fellow entrepreneurs and innovators)
4. **Workspace** (get access to a working area with a breath-taking view at the heart of downtown Montreal)





# ditch.

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**DITCH LABS**  
**DITCHLABS.COM**

Ditch is developing an innovative approach to nicotine addiction treatment, addressing both physiological and psychological addiction concurrently, through the use of a proprietary medical device paired to a digital therapeutic application.



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**DYMEDSO**  
**DYMEDSO.COM**



Dymedso, based in Quebec, was founded with the sole purpose of improving the quality and care of those struggling to breathe due to mucus filled lungs. The Company has developed, tested and marketed a non-invasive device, called the Frequencer®, to support the airway clearance of patients with severe respiratory conditions, regardless of age or the critical nature of the condition.

The Frequencer® device is the only non-invasive device on the market that utilizes sound waves that effectively penetrate the lung and make mucus more fluid. It operates at an optimum 40 Hz frequency, as demonstrated in the research published in Respiratory Medicine. The Frequencer® has been cleared by Health Canada and the U.S. Food and Drug Administration (FDA). Dymedso also holds the CE mark in Europe. Clinical evidence has been collected regarding the efficacy of the device, mostly related to Cystic Fibrosis.



**GRAY ONCOLOGY SOLUTION**

**GRAYSUITE.COM**

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**André Diamant**  
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Gray is a Montréal-based startup with a vision of an oncology workflow where each patient's journey through their cancer treatment is personalized for them, and statistically optimized to provide the best possible clinical outcomes. In pursuit of this vision, we've developed resource allocation software focused on optimizing the functional efficiency of oncology clinics (grayOS). Operationally, this translates to the optimization & automation of patient scheduling (both radiation therapy & chemotherapy) while explicitly incorporating the complex multi-disciplinary workflow.



**INVICARE**  
**INVICARE.CA**

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Founded in April 2017, INViCARE is a biotechnology company, evolved from McGill University, aiming to bring innovative biomaterials to the health industry. INViCARE revolutionizes implant infection control using a patented two-dimensional nanocrystalline gel technology, innovated from FDA-approved materials through seven years of collaborative research between McGill, Harvard Medical School and the University of Montreal (UdeM). The patented gels offer non-selective cleaning and disinfection of implant surfaces, bone healing properties, implant coating, and gel-based drug delivery system potential.





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**MEDSCINT**

**MEDSCINT.COM**

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Medscint offers cutting-edge radiation therapy dosimetry solutions based on versatile and patented optical technology. Our solutions help medical physicists improve treatment efficiency and speed up quality assurance measurement routines for an optimized patient care and safety experience. Our clients mainly come from the radiation oncology clinic and academic fields, and also from the veterinary radiation oncology and radiobiology fields.

Medscint leverages its expertise in photonic optics, medical physics, radiation oncology and technological product development to improve cancer treatments. Via a patented modular platform, Medscint's solutions make it possible to verify, in real time and simultaneously, the planned radiation dose at multiple positions. Medscint develops and manufactures fiber probes, a hyperspectral optical reader and its software. The latter includes advanced algorithms for precise calculation of the radiation dose. Medscint also offers technical support, consultation and customization services for its innovative products.





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**MEDTECH CANADA**

**MEDTECHCANADA.ORG**

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Medtech Canada is the national association representing Canada's innovative medical technology industry.

Representing approximately 100 medtech companies (ranging from Canadian-owned to multinationals), Medtech Canada works closely with the federal and provincial-territorial governments, health professionals, patients and other stakeholders to deliver a patient-centred, safe, accessible, innovative and sustainable, universal healthcare system supported by the use of medical technology.



**MIRAKI INNOVATION**

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Miraki Innovation is a technology investment and development firm that identifies major healthcare problems. Our portfolio companies satisfy market demands through world-class partnerships and breakthrough technologies. Our funds build companies at the forefront of healthcare innovation that have the potential for global impact to improve and save lives.



**MONTREAL INTERNATIONAL**

**MONTREALINTERNATIONAL.COM**

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Montreal International is the investment promotion agency of Greater Montreal. For the past 25 years, Montréal International (MI) has contributed to building Greater Montréal's international reputation and prosperity by acting as a driving force for economic development. Whatever your projects in Greater Montreal - investment, establishment, expansion - we are here to welcome you and help you succeed. Our services are free and confidential.



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**MY01**

**[MY01.IO](http://MY01.IO)**

MY01 is a medical device company based out of Montreal, Canada. MY01 began operations on February 20th, 2019, and currently has 45 employees in various sectors including production, supply chain management, regulatory affairs, quality control, finance, R&D, and sales & marketing. Currently, MY01's R&D and commercialization efforts have been focused on a single device: the MY01 Continuous Compartment Pressure Monitor, which utilizes several innovative technologies in order to deliver a highly accurate and reliable pressure sensor directly within the muscle to aid in the diagnosis of compartment syndrome.





**NEUROSERVO**

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**NEUROSERVO**

**NEUROSERVO.COM**



NeuroServo has developed a brain wave capture device (EEG&aEEG) that combines the characteristics of being miniaturized, non-intrusive, portable, instant use, and motion resistant.

Failure to diagnose can result in over-treatment with unnecessary administration of anti-seizure medications or delays and under- treatment, both known to cause permanent brain damages. Some of those pathologies can only be confirmed by EEG. Instant response EEGs are proven to improve the patient outcome while lowering the Length of Stay and costs.

VEEGix is NeuroServo's innovative medical grade prefrontal EEG: miniaturized, wireless, single-use dry electrodes, with real-time brainwave analysis and pathology detection. VEEGix is used as an emergency EEG for ICU/ER and, as a screening device (post-operative delirium) and as a CFM (cerebral brain monitor).





**NEXPLASMAGEN**

**NEXPLASMAGEN.COM**

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NexPlasmaGen is striving to converge the emerging field of cold plasma biotechnology and radio-oncology for personalized cancer care. We are researching high precision cold plasma delivery systems with the potential to selectively kill cancer cells while sparing surrounding healthy tissue.

NexPlasmaGen first application is in breast cancer care, applying its patented cold plasma device to improve patient outcomes in breast conserving therapy.

NexPlasmaGen wants to meet investors interested in strategically supporting our company with a Series A \$9M investment in our clinical trials program for breast cancer treatment and the market introduction of our product to the US and Canadian markets. As potential investors, we want to meet VC investors specialized in medical devices as well as large MEDTEC companies.



**ODS MEDICAL**

**ODSMED.COM**

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ODS Medical Inc. is a Montreal-based medical technology company founded 2015 dedicated to bringing the next generation of diagnostic tools to the hands of physicians by bringing together the power of machine learning and molecular imaging to develop optical biopsy tools based on Raman spectroscopy. The Sentry™ system for real-time tissue characterization is pushing the limits of cancer detection in many procedures, detecting the presence of invasive cancer directly in the patient during procedures and empowering doctors to make critical decisions, in real-time, to improve patient safety and outcomes.



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**OPTIMOULE**  
**OPTIMOULE.COM**



Optimoule is a turnkey solution provider for your medical device from design to manufacturing. Optimoule will support your team with the device manufacturability to maintain acceptable costs. We then take care of the prototype, mold and tooling and finally production, all within our facilities. No matter if you need a full service or à la carte, Optimoule will support you on your journey from idea to market. ISO 13485 in process. ISO 9001.

Customer profile: SME that develops new medical devices where our manufacturing know how adds value to their R&D team.



## **PAMA MANUFACTURING & STERILAZATION**

**PAMAMFG.COM**

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We specialize in the sterilization and manufacture of disposable, sterile and non-sterile single-use medical equipment. Our products and services are intended for the healthcare system.

Our mission is to support you in your project and in your needs, in order to provide you with tailor-made medical products that will exceed your expectations. Our team is able to provide you with the training and resources necessary to support you as much as possible in your process.

We are committed to manufacturing safe, high quality medical devices in order to provide products and services that meet or even exceed applicable international regulations. We make the health of patients and users our priority!





**MOORE MEDTECH**

**MOOREMEDTECH.COM**

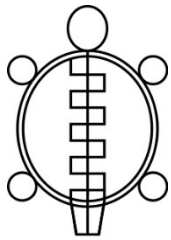
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Moore MedTech is exclusively dedicated to the design, the production, the assembly, and the validation of injection molded plastic components. Its medical devices have been meeting the most demanding standards in the medical sector, particularly for the following specialties: dental, surgery and orthopedics, pharmaceutical, diagnostic and laboratory equipment. Manufactured, assembled, and packaged in an ISO-8 certified clean room, plastic injection components meet with rigor and precision the manufacturing criteria of its customers. Moore Med Tech's products are primarily intended for original equipment manufacturers (OEMs) in the medical sector.





**Turtlebrace**  
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**TURTLEBRACE**  
**[TURTLEBRACE.COM](http://TURTLEBRACE.COM)**

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Turtlebrace original prototype was first used in 2015. The high quality and efficiency of the product were highly noted and quickly, it became a success. Fast-growing demands and viral interest from the industry, forced the prototype to become a company, which was officially founded in 2017.

We are now dedicated in creating, optimizing and producing a high-quality product that meet the needs of the health professional while keeping in mind the quality of life of the patient. Our products are now sold around the world over 3 continents, including: Europe, North Africa and North America.

Why cast your patient when could do it better and faster?

The first direct molding, total contact, immobilisation brace that can be reshape over 100 times. Fast molding (5 min) and removing (10 seconds) with no specific or expensive tools. Saves time and money by letting your clinician concentrate on the patient not the immobilisation.

Increase your patient compliance by letting them dress and bathed normally with removing their brace.



**zilia**

**ZILIA**

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**Patrick Sauvageau**  
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Zilia has developed the world's only retinal camera to measure oxygen saturation in the eye, a crucial biomarker in ocular diseases such as glaucoma, diabetic retinopathy and age-related macular degeneration. This groundbreaking technology is bound to redefine the way eye care professionals prevent, diagnose, and treat these potentially blinding diseases.

The Quebec Government Office in Chicago and Investissement Québec International remain available to support you in your economic development efforts and partnering.

For any questions regarding this event or the Québec products and services offer, please contact:

## **THE QUEBEC GOVERNMENT OFFICE IN CHICAGO**

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## MINNEAPOLIS, MN

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### Emergency number:

911



Québec 

 Investissement  
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